

# Professional Profile



**Alan Hergert**  
SENIOR VICE PRESIDENT

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As a recognized and respected industry name throughout the Pacific Northwest, Alan Hergert has worked in commercial mortgage banking for more than 34 years. His combined experience and market knowledge have garnered repeated successes for a broad range of client relationships, including an exclusive, long-standing correspondent relationship with Sun Life Financial, a Canada-based life insurance company.

Prior to joining the company, Alan was an integral part of Draper Hergert Shaw, Inc., a Seattle-based mortgage banking company. He joined the company in January 1990 and achieved partner status in 1995. In addition to maintaining an exclusive correspondent relationship with Sun Life, other key correspondent relationships include Lincoln National Life and Standard Insurance company. Alan grew the reputable business for 27 years before joining Norris, Beggs & Simpson Financial Services in 2017.

Under the leadership and vision of Alan, Draper Hergert Shaw Inc. originated hundreds of millions in loans for commercial properties including multifamily, industrial, flex, office, medical office, retail and self-storage facilities. In joining NBS Financial as Senior Vice President, Alan brings an impressive origination and loan servicing portfolio with properties throughout the Pacific Northwest, Washington and Alaska, and as far east as Idaho, Montana and South Dakota.

## HIGHLIGHTED TRANSACTIONS

### *Office*

Lynnwood Corporate Center	Lynnwood, WA	\$9MM
Park Heights	Bellevue, WA	\$6.5MM
Canal Office	Seattle, WA	\$3MM

### *Large Format Retail*

Gallatin Mall	Bozeman, MT	\$25MM
Tacoma Place Retail	Tacoma, WA	\$14.3MM
Northgate Shopping Center	Boise, ID	\$8MM

### *Light Industrial*

Marymoor Park	Bothell, WA	\$14.2MM
MGI Building	Bellevue, WA	\$9MM
Centerpointe	Kent, WA	\$6MM

### *Mixed-Use*

Leschi Lake Center	Seattle, WA	\$5.3MM
Old Mill Town	Mill Creek, WA	\$3MM



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