

# Professional Profile



**Michael L. Wood**  
PRINCIPAL, DIRECTOR  
OF SEATTLE PRODUCTION

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Mike Wood originates mortgage loans for correspondent life insurance companies, conduits, and other various lenders. Since joining NBS Financial Services in 1997, he has originated more than \$1.6 billion in finance transactions nationally, with an emphasis on properties in the greater Puget Sound area.

Mike began working in NBS Financial's Portland office in 1997, and a year later relocated to Puget Sound to spearhead the expansion of the company's operations in the area. He was appointed a branch manager in 2003, and became a partner in the company in 2007. In 2016, Mike was recognized as the company's top producer.

Prior to joining NBS Financial, Mike worked for Geonerco, Inc., a regional homebuilder headquartered in Seattle, under the title of Property Manager/Land Acquisition. He earned a bachelor's in economics from the University of Washington and is a licensed broker in Washington.

## HIGHLIGHTED TRANSACTIONS

▪ FedEx Building	\$39,000,000
▪ Grant Park Village Apartments, Phase 2	\$24,200,000
▪ Fremont Ground Lease	\$23,500,000
▪ Westview 522 Business Park	\$20,000,000
▪ Russell Hall	\$19,250,000
▪ Douglas Apartments	\$18,000,000
▪ Underwood Gartland 61	\$18,000,000
▪ Rubix Apartments	\$17,000,000
▪ Terminal Sales Building	\$14,000,000
▪ Gateway Plaza	\$14,000,000
▪ Holiday Inn - Everett	\$14,000,000
▪ NW Hospital Outpatient Medical Center	\$12,000,000
▪ Occidental Mall	\$12,000,000
▪ Eastlake Sammamish Shopping Center	\$11,100,000
▪ Pioneer Village Shopping Center	\$9,000,000
▪ Seaway Business Center Buildings G & H	\$8,000,000
▪ Marina Mart Building & Marina	\$8,000,000

## PROFESSIONAL AFFILIATIONS

- National Association of Industrial and Office Parks (NAIOP), Co-chair of NAIOP Programs Committee
- Mortgage Bankers Association (MBA)
- Washington Athletic Club (WAC)
- Paddle for Parkinsons Board Member