

# Professional Profile



**Jeffrey Ballaine**

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Jeffrey Ballaine joined Norris, Beggs & Simpson Financial Services in 2018. His nearly 25 years of commercial mortgage banking experience and market knowledge have garnered repeated successes for a broad range of client relationships. Jeffrey has extensive experience in debt origination, credit/underwriting, risk analysis, operations management, transaction evaluation, stakeholder relations, and credit management.

Prior to joining the NBS Financial Services, Jeffrey was a Loan Originator and Vice President at Hunt Real Estate Capital in Seattle, Washington. In this role, Jeffrey expanded the organization's lending presence in the Pacific Northwest and cultivated relationships with commercial mortgage brokers, owners, management companies, attorneys, title company representatives, and others in target markets regionally. He marketed a suite of products including Freddie Mac Program Plus, Fannie Mae DUS, HUD/FHA Multifamily, and proprietary balance sheet programs. Before joining Hunt, Jeffrey was a Loan Officer with Washington Federal in Seattle. He also spent 16 years at HomeStreet Bank in Seattle, where he held a variety of positions including Loan Officer in their Commercial Real Estate Department.

Jeffrey has closed nearly \$800 million in loans, with over \$7 million in fee income. He earned a Bachelors in Economics from Colby College, and a Masters in Real Estate and Construction Management from the University of Denver.