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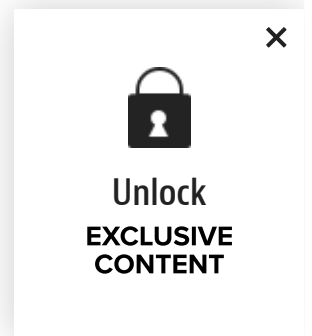


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The top financial intermediaries ranking reflects total dollar volume of commercial real estate loans arranged in calendar year 2017.

The figures were collected via an online survey pushed out by *NREI* and reviews of company reports.

Rank [^]	Company [^]	Total Arranged [^]
1	HFF	\$61,567,234,000

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2	Eastdil Secured	\$53,655,200,000
3	CBRE	\$47,000,000,000
4	PNC Real Estate	\$35,367,000,000
5	Meridian Capital Group	\$32,378,000,000
6	KeyBank Real Estate Capital	\$26,595,000,000
7	Wells Fargo	\$25,660,000,000
8	JP Morgan Chase & Co.	\$20,000,000,000
9	Deutsche Bank	\$19,191,000,000
10	Walker & Dunlop	\$18,011,730,129
11	NorthMarq Capital	\$12,240,000,000
12	Strategic Alliance Mortgage	\$12,230,000,000
13	Citigroup	\$9,531,000,000



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14	Cushman & Wakefield	\$9,058,097,365
15	Berkadia	\$7,200,292,143
16	Capital One Financial	\$6,516,000,000
17	Marcus & Millichap Capital	\$5,630,000,000
18	Bank of America Merrill Lynch	\$5,345,000,000
19	Q10 Capital LLC	\$4,600,000,000
20	Grandbridge Real Estate Capital	\$4,130,000,000
21	ACORE Capital	\$4,100,000,000
22	Bellwether Enterprise	\$3,937,976,551
23	Real Estate Capital Alliance	\$3,700,000,000
24	Carlton Group	\$2,600,000,000
25	Newmark Realty Capital, Inc.	\$2,533,000,000



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26	George Smith Partners	\$2,098,195,682
27	Pillar Financial, a Division of SunTrust Bank	\$1,508,000,000
28	Colliers International New England (SAM Member)	\$1,139,000,000
29	Bernard Financial Group	\$1,048,000,000
30	Goedecke & Co., LLC	\$954,000,000
31	Old Capital Lending	\$750,000,000
32	Metropolitan Capital Advisors	\$650,000,000
33	Norris, Beggs & Simpson Financial Services	\$631,400,000
34	M&T Realty Capital Corp.	\$620,932,600
35	Cohen Financial, a Division of SunTrust Bank	\$607,000,000
36	Aries Conlon Capital	\$301,475,872
37	Red Star Mortgage Corp.	\$265,000,000



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38 Arriba Capital \$247,000,000

39 Lancaster Pollard \$243,871,801

40 Tower Capital \$150,000,000

41 Commercial Mortgage Capital \$148,700,000

42 American Street Capital \$118,040,000

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