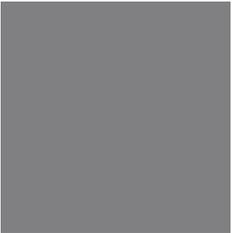
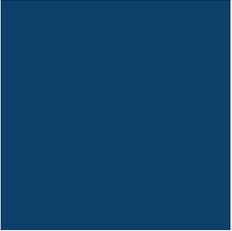
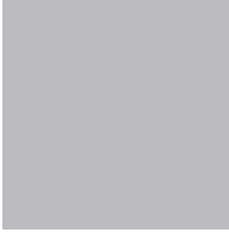
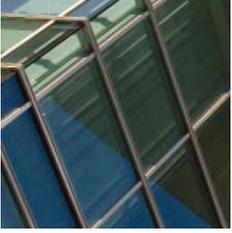




Real Estate Finance



With billions of dollars at our fingertips, **Norris, Beggs & Simpson Financial Services** has the expertise and experience to help our clients realize their full real estate potential. NBS Financial Services, celebrating our 87th anniversary in 2019, is a commercial real estate capital provider headquartered in Portland, Oregon with offices in Seattle, Washington. The foundation of the financing group is its ability to access multiple capital providers through its correspondent lending relationships. Our network includes life insurance companies, Fannie Mae, Freddie Mac, FHA, banks, credit unions, structured finance and specialized providers of mezzanine bridge and equity capital, making the company one of the true leaders in providing a full array of mortgage capital.

The company's product menu covers all types of capital needs, including construction, permanent, forward commitments, bridge, mezzanine and equity financing. We also have sources for financing note purchases and the purchases of notes themselves.

In 2018, the company provided financing and equity for more than \$663 million in transactions, ranging in size from \$860,000 to \$35,500,000, and our servicing portfolio is over \$3 billion strong. Product consisted of a range of property types, including multi-family, retail, office, flex, warehouse, self storage, hospitality and senior housing.

Regional Strength, National Reach - We have the ability to serve a wide number of borrowers and real estate investors through our nationwide peer group, Strategic Alliance Mortgage (SAM). SAM is a 20+-member firm of privately held mortgage banking and commercial real estate investment companies located strategically throughout the United States. In 2018, SAM produced nearly \$12.2 billion in loan origination, and currently services over \$40 billion worth of loans. Highly professional commercial real estate experts stand ready to assist our clients when they seek investments or lending dollars in any location in the nation.



Loan Administration - NBS Financial Services has the expertise to drive your loan from origination to closing to servicing smoothly and efficiently, making us a valued partner for both borrowers and lenders. We feature in-house closers to ensure efficiency, saving clients time and money, and are supported by one of the most experienced and knowledgeable loan administration teams in the Pacific Northwest. With a mortgage loan portfolio in excess of \$3 billion, our loan administration staff members use sophisticated accounting and servicing programs which allow us to respond quickly and efficiently to the needs of our borrowers and lenders. We take great pride in the quality and performance of our loan servicing portfolio.

Our repeat clients, as well as our new borrowers, rely on NBS Financial to provide a high level of service and attention to detail in each of our transactions.

To learn more about our services, contact Norris, Beggs & Simpson Financial Services at one of our offices:

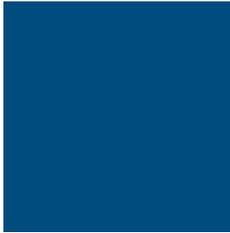
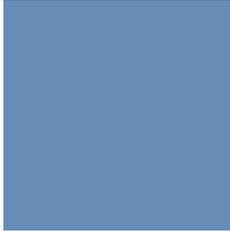
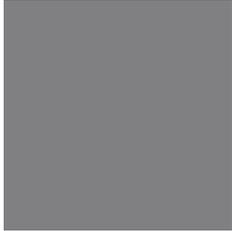
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NBS Financial Services, through its membership in Strategic Alliance Mortgage (SAM), is part of an organization of 20+ privately-owned commercial mortgage firms with 37 markets throughout the United States. SAM members have arranged more than \$160 billion in commercial mortgage loans since 2001 and currently service over \$40 billion in loans. In an ever-changing market, SAM members offer the best lender relationships which lead to successful commercial mortgage solutions.